# ALDEN Global Logistics Presentation

G CLOBAL LOJISTIK

# www.aldenlojistik.com



Our Company

ALDEN MILITARY &

Office &

Warehouse

Affidavite & Referance

Letter

DEFENCE and AEROSPACE LOGISTICS Our Team

Minivan Service

Project



Accredited Agent

Alden Global Logistics Rev: 15.03.2021



# Our company

Our company, Alden Global Logistics LTD, is a company specialized in making transportation organizations (as door to door) to the domestic and international areas by using one or all of Land, Sea or Air transportations everywhere in Turkey. Our headquarters is in Ankara.



Alden Global Logistics Ltd is established in Ankara and register Chamber of Commerce of Ankara, Turkish Customs Authority accredited. And our two staffs have licenced as customs broker that was issued by Turkish Ministry of Trade and Customs

Alden Global has proven expertise and experience in all areas of multimodal logistics, warehousing, procurement management & distribution along with clear and true understanding of Defence and Aerospace logistics industry. Alden has been working in defence and aerospace logistics since our establishment in February 2013. Also our management team has approximately 20 years of experience regarding the Defence and Aerospace logistics industry in frame of these projects that in conjunction with Turkish Army, TAI-TUSAS, FNSS, Airbus Defence and Aerospace, Airbus Helicopter, Thales, Leonardo, Konsgberg Defence and Militry Factory and Shipyard Management Inc. (ASFAT)..etc

Alden is a medium-sized international company head-quartered in Ankara, Turkey with local agency at most global destinations with a team of committed, experienced, qualified and professional individuals with particular specialism in defence and aerospace logistics. The foundation of our business is close working relationship with our client and our team who are our greatest asset



# ALDEN GLOBAL LOGISTICS - MILITARY & DEFENCE and AEROSPACE LOGISTICS



### Specialist logistics provider to the defence industry

- Global distribution
- Customs formalities
- Storage
- Economy/Express/Mission-Critical services(AOG)
- Components, ADR ,IMO , Class 1 explosive materials
- Sensitive & High Value goods
- Projects



### **Specialist logistics provider of AOG-Time Critical Services**



24 hour POC at CMO for AOG expedited
 needs Routine, Critical and AOG services
 Reliable, Punctual, Adaptable
 Online tracking & System integration- OBS/TTS as OLFAS





### **Specialist Warehousing**

- Transshipment Warehouse
- Distribution Warehouse
- Consignment Warehouse
- Handling and storage of imported goods
- Dicking, Sorting, Packing of general Cargo
- Distribution



# Value added Services, all part of our service

- Experience with all documentation & Regulations
  Management Reaction Solution
- Most important ingredient Capability/ Experience
- Clear-Secure Trusted carrier service
- ISO 9001 / IATA accredited (by sub-contractor)



### Tracking Technologies & Systems - Charter Services





All major defence and aerospace customers providers are integrated and benefit from long term relationship with Alden as you can see affidavits of them. New carriers are added into our network for the continuity of the service as per specific requirements and operating under our ISO 9001.



# OUR STAFF / TEAM



### ALİ RIZA ÖZAY

Mr. Ali Riza OZAY was born 1974 and has worked for Kontrans Shipping & Logistics between 2000 and 2016. in this period, He had worked for Kontrans's sister company who is Delta Shipping & Trade and been right in the NSPA project between the years 2002 and 2004 and 2014 and 2016 as twice. He is responsible of coordinating all regular Kontrans Shipping & Logistics shipments through Delta Shipping with the NSPA operations together. He also has a licence of customs broker since 2000 as regular,



### SERPİL KARAKUŞ

Mrs. Serpil KARAKUS was born in 1982 and started his carreer at Expeditors International as Import-Export Operation Lead Agent. Then, She joined Celenk Forwarding Co. as Operstion Manager and than General Coordinator. Now, she is working with ALDEN as Business Development Manager.





### **AŞKIN BAL**

Mr. Askin BAL was born in 1986 and has worked for MNG, the biggest 100% Turkish Air Cargo company in TURKEY as Export Customs and Operations Responsible for 2 years. Askin has worked as Operation Manager in Delta Shipping and Trade A.S only for the NSPA operations as dedicated project personnel for NSPA between 2014 and 2017. He would be the #1 contact point for NSPA 7/24 hours and now he made responsible personnel in Alden Global Logistics Ltd. for operation and customer relations.

### DENİZ ŞAHBAZ

Mr. Deniz SAHBAZ was born in 1986. He graduated from Baskent University International Trade Department. He has been working for Delta's subcontractor for NSPA shipments Kontrans Shipping

& Logistics for 7 years. He will also be fully responsible and dedicated for the NSPA operations. He will be the #2 contact point 7/24 hours for NSPA.



### ATEŞ CAN SEFER

Mr. Ateş Can SEFER was born in 1993 and has been working for Alden Global Logistics since 2017. He is responsible for POA process and import - export operations . He is managing heavily the military imports and exports for valuable customers who are AIRBUS DS, LEONARDO SPA , ATR , THALES , TAI-TUSAS, ASSAN etc. Furthermore, he is responsible for all export shipment's operations in ALDEN.





### **MELİHCAN KAYNAK**

Mr. Melihcan KAYNAK was born in 1991 and has been working for Alden Global Logistics since 2019. Mr. KAYNAK has 1 year of experience in defence and aerospace shipments. Also he graduated from Mechanical Engineering and he is succesful engineer according to his competators.He is managing heavily the military imports for valuable customer who are AIRBUS DS, LEONARDO SPA, ATR, THALES, TAI-TUSAS, ASSAN etc.

### **UĞUR DENİZ**

Mr. Uğur DENİZ was born in 1990 and has been working for Alden Global Logistics since 2013. He graduated from Faculty Of Management. Firstly he was responsible for customs operations in Ankara Esenboga Airport after that because of his superior business determination, concentration and success. He is responsible for all import shipments and managing heavily the military imports for valuable customer who are NSPA/NATO AIRBUS DS, LEONARDO SPA, ATR, THALES, TAI-TUSAS, ASSAN etc.





### **BAYBUR YALÇIN**

Mr. Baybur YALÇIN was born in 1996 and has been working for Alden Global Logistics since 2017. Mr. YALÇIN had a brake between 2018-2020 years to expand his knowledge about Logistics business in China. He currently responsible and actively working under civil and military exports for valuable customer who are NSPA/NATO AIRBUS DS, LEONARDO SPA, ATR, THALES, TAI-TUSAS, ASSAN etc. also actively operates for WCA and worldwide connections of Alden Global Logistics.



### TUĞBA DOĞAN

Ms. Tuğba DOĞAN was born in 1990. She was graduated from Dumlupinar University Department of International Trade. She was responsible for all NSPA/NATO export/import shipments in her old company for 4 years. Likewise, she is responsible in Alden.

### ELİF EFE

Ms. Elif EFE was born in 1993 and has working at Alden Global Logistics since 2016 as sea and road export operations staff. Her role is Export-Import operations /Air-Sea.





### ALPER AKPINAR

Mr. Alper AKPINAR was born in 1986 and has working at Alden Global Logistics since 2019 and responsible accounting and finance.

### HAZER YAĞAN

Ms. Hazer YAĞAN was born in 1995 and has been working for Alden Global Logistics since 2021 and responsible for Sea import/export operations.





### GÜL SU ÖZAY

Ms.Gül Su ÖZAY was born in 2001 and has been working at Alden Global Logistics since 2020. She is resposible for LEONARDO, NATO/NSPA and AIRBUS related import operations.

# **OFFICE & WAREHOUSE**





@aldengloballojistik



@aldengloballojistik

# **Alden Global Logistics Minivan Services**

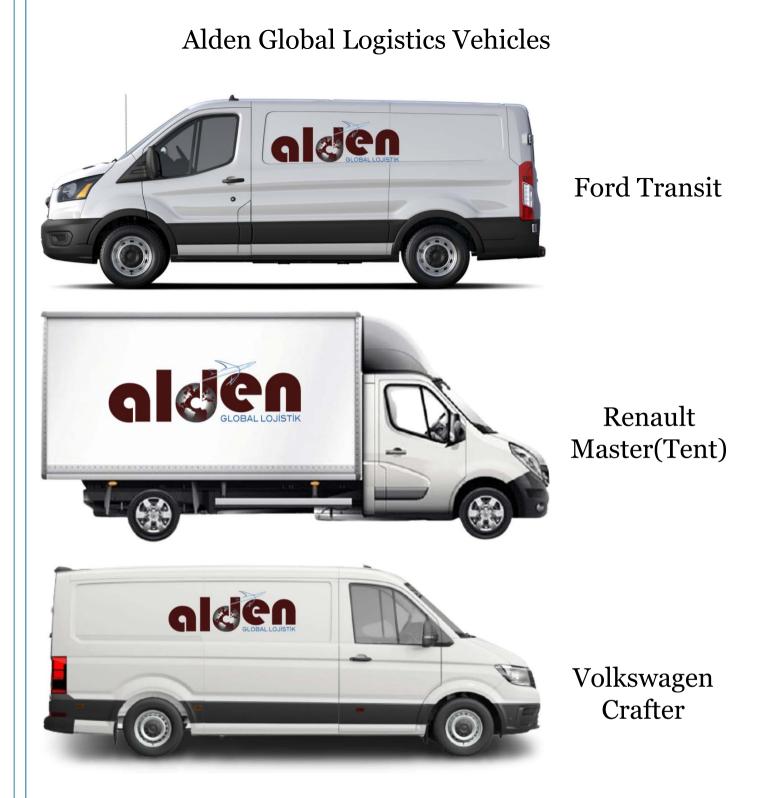


Alden Global Logistics has launched a new service late 2020 for better shipping and delivery services. Alden Global's minivan services been working for NATO/ NSPA and other private sector businesses.

New capabilities of Alden Global's minivans gives ability to deliver goods within 24 to 48 hours almost to all destinations within Europe

Our current minivan vehicle collection is consists of Renault Master, Volkswagen Crafter and Ford Transit. Explicit details of our service vehicles is given within our presentation.





# Ford Transit

Vehicle Dimensions Meters	s In
Baggage Height:	1,86
Baggage Width:	1,35
Baggage Lenght:	3,85

### Renault Master

Vehicle Dimensior Meters	ıs In
Baggage Height:	2,00
Baggage Width:	2,05
Baggage Lenght:	4,20

# Volkswagen Crafter

Vehicle Dimensions Meters	s In
Baggage Height:	1,84
Baggage Width:	1,77
Baggage Lenght:	4,15

# AFFIDAVIT/ REFERANCE LETT

Republic of Turkey PRESIDENCY Presidency of Defence Industries Ref : 33531258-110.99-E.2019-O-383 04.01.2019 Subject : About ALDEN Global Lojistik Ltd. Şti. NATO SUPPORT AND PROCUREMENT AGENCY Dear Sir, We hereby confirm that ALDEN Global Lojistik Ltd. Sti. has been operating logistic services for Meltem-2 (Thales DMS France SAS) and Meltem-3 (Leonardo Aircraft) Programs. Regards, R c-signed Abdurrahman Şeref CAN On Behalf of President Head Of Department This document has been signed with an electronic signature in according to provisions of Law No.5070 Devlet Mahallesi Soleyman Emin Caddesi No. 6/7 06420 Çankaya, Ankara / Turkiye Point of Contact: Ugar KAKASÇI Telephone +90 (312) 411 9000- Fax: +90 (312) 411 9386 **Contracted Specialist** KEP Account: sam@bit01.kep tr Web Size: http://www.asm.gov.tr Record confirmation could be done at http://evraksiegu.sib.gov.tr with code lowd-bkzh-mrans-vdpd



Date 10<sup>th</sup> January 2019

NSPA CAPELLEN LUXEMBOURG

To: All Concerned - Procurement Division

### SUBJ: RFP JDV18037 / LS-TRA-6000767849

Turkish Freight Forwarding Services, comprising International Multi-Modal Commercial Transportation Services out of (Export) and into (Import) Turkey, as well as Domestic Transportation Services within Turkey Including a 24 Hours a Day, 7 Days a Week, 365 Days a Year Service

In reference to above referenced RFP we hereby recommend our good Turkish Partner "Alden Global Logistics" for the bidding and submission of this RFP Tender.

We have been working with them for a few years and have always provided a first-class service for our shipments to and from Turkey as well as services within Turkey. They have handled both NATO materials as well as business for Turkish Air Force. They are well represented in all Turkey with key contacts to many official delegates within both TUAF as well as the relevant customs authorities.

The team at Alden Global Logistics bring together a wealth of experience, especially in defense and aerospace business, of which the majority has had direct experience in handling NATO/NSPA materials. over the years for previous freight forwarders which have worked for NSPA, therefore having already the knowledge and experience to handle the NSPA business in Turkey.

On behalf of Claridon Group Ltd who have worked with NSPA logistics projects now for over 25 years, we strongly recommend Alden Global Logistics for this RFP and share with you our sincere appreciation and gratitude for their outstanding cooperation and efforts and support them fully for this RFP tender

Warmest Regards

N.and

Mo Hadjkura Logistics Director Claridon Group Ltd



Checkdom Ginnup Leil, Checkdom Hoizen Londom Rood, Stanfiluei Inc (Topa, Bace: S007 GJU Tokphone: 444 (0)11255 videbuldo Di Erze v44 (0)1278 videbuld www.ahribbo.com OE-mill Info@cheidom.com http://www.ahribbo.com OE-mill Info@cheidom.com http://www.ahribbo.com/OE-mill Info@cheidom.com http://www.ahribbo.com/OE-mill Info@cheidom.com









Address: NSPA Procurement Division

#### Subject: Reference Letter

To Whom It May concern:

It is a great pleasure to recommend Alden Lojistik to the Tender participation for NSPA Cappellen. Alden is currently under contract with Leonardo Aircraft Division in the scope of Meltern3 project for SSB customer operating all the logistic issue between France, Italy and Turkey on behalf of Leonardo.

Few years ago I was engaged for a project co Turkish Aerospace in Ankara and I was looking for a local logistic company with high performance to catch in time the schedule requested by my company and from the final customer. Since from the beginning I was impressed from their efficiency and their positive approach, they can arrange a transportation all around the world and expediting customer clearance based on your needs.

Another quality that I want to highlight it's their availability 24/7 and arrange, when request an urgent shipment very fast with excellent results.

I totally recommend Alden, with no doubts due to their high standard quality and knowledge of their business.

Pasquale Coppola // ILS Manager Special Version Aircraft Leonardo S.p.A Aircraft Division

Leonardo – Società per azioni Registered Office: Piazza Monte Grappa, 4 – 00195 Rome - Italy Ph. +39 06 324731 - Fax +39 06 3208621 Head Office: Name of Street, 00 - City - Zip Code - Country Ph. +00 000 000000 - Fax +00 00 0000000 velivoli@pec.leonardocompany.com

Company Share Capital € 2,543,861,738.00 fully paid up Tax Code & Company Registered no. 00401990585 VAT no. 00681841001 Company General UsB-EA: n. 7031





26.12.2018

### NSPA PROCUREMENT DEPT.

We hereby declare that ALDEN Global Logistics had been operating logistics service, import and export customs clerance, storage and transporttaion succesfully for our Projects or orders listed below;

- CN2355 Aircrafts spare parts that be ordered by NSPA and delivered to Turkish Air Forces. ALDEN manage transportation as "door to door".
- A400M Aircrafts spare parts that items under Airbus's warranty period, repair items and order. ALDEN manage transportation as "door to door".

ANNUS BACE 38 SAN 18 TIC A.S. 2 Gankaya - ANKARA 1 (0212) 438 62 27 047 9715 Markin No. 8 602

Can GENC

CEO, Airbus DS Turkey

AIRBUS Defence & Space Türkiye Sedat Simavi Sokak no: 56/2 – 06550 ÇANKAYA-ANKARA Tel.: (312) 470 44 44 Fax: (312) 439 69 27 www.airbusdefenceandspace.com



### THALES

### THALES TÜRKIYE

Andrey Karlov Sokağı No: 13/13-14 06690 Çankaya - Ankara - Türkiye www.thalesgroup.com Tel : 90 312 440 49 04 (Pbx) Fax : 90 312 440 49 98 E-mail : thales@thalesankara.com

07.01.2019

### NATO Support and Procurement Agency

We hereby declare that ALDEN Global Logistics had been operating logistics service, import and export customs clerance, storage and transportation succesfully for our Projects or orders listed below;

- Meltem II Program, the contract of which became effective in September 2002, is a systems integration program, covering the acquirement of Maritime Patrol/Surveillance capability for the nine CN-235 platforms, produced by THALES for the Turkish Naval Forces and Coast Guard Commands. Systems have been ordered by Turkish Ministry of Defence and delivered to the Turkish Naval Forces and Coast Guard Commands. ALDEN manage transportation as "door to door".
- IMSS Programm, it is a Data Fusion Center Integration programm and delivered to the Turkish Naval Forces. ALDEN manage transportation as "door to door".



Ali Baran





NATO SUPPORT AND PROCUREMENT AGENCY



TRANSPORTATION AND WAREHOUSING DIVISION DIVISION DES TRANSPORTS ET DES ENTREPÔTS

# 25 KASIM 2019

LS-T/2019/40.40.TUR/PB/38

NATO UNCLASSIFIED

19 November 2019

NOTE FOR : TURKISH GENERAL STAFF - ANKARA

SUBJECT : LETTER OF AUTHORITY / POWER OF ATTORNEY

It is herewith brought to your attention that a Contract has been concluded and signed with the hereafter stated freight forwarding company to handle the NATO/NSPA shipments from, to and within the Republic of Turkey.

This is to confirm that the company:

ALDEN GLOBAL LOJISTIK LTD ŞTI Eskisehiryolu Mustafa Kemal Mahallesi Maidan İş ve Yaşam Merkezi A-30 06520 Çankaya Ankara Turkey TAX ID 0500501687 MaltepeVD Web: www.aldenlojistik.com POC: Ali Riza OZAY, Mehtap PAK Business Development Manager Tel: +90 312 2850620-21, Fax + 90 312 2850623 Email: alirizaozay@aldenlojistik.com

has been appointed and authorized by this NATO Support and Procurement Agency (NSPA) to perform, on its behalf, the import and/or export customs clearance formalities into and/or out of Republic of Turkey, as well as the on-forwarding to and/or the pick-up at NATO installations, National Military Sites and Commercial Suppliers or Repair Contractors located on the Turkish territory.

The Contract implementation phase has been initiated, in close coordination with NSPA, and the aforementioned company will progressively begin operations as of the 29 November 2019.

..... Soner BÜYÜKTAM ANKARA 9. NOTBR YEMINLI BA L-8302 Capelien (G.-D. of Luxembourg) Internet: www.nspa.na/o/int E-mail: daren.adams@nspa.nato.int - Tel: (+352)3063-6301 - Fax( +352)3063-4842 NATO UNCLASSIFIED

# PROJECTS

### AIRBUS DS TURKEY

-There are 60 ea CN-235 Aircraft in Turkish Army. The Army always order repair and spare part via procurement division of NSPA from Airbus Military Turkey. All of the items are transported from/to Erkilet Air Base Turkey from / to Sevilla, Spain. Alden managed and handle as door to door (including Customs clerance).

### AIRBUS DS TURKEY

-Turkey ordered 10 ea A400M A/C from Management of OCCAR. Airbus DC Spain delivered 6ea A/C till now and will deliver 4ea as well. First 3ea A/C went out of the warranty period and Alden will manage transportation of spare part and repair from/to Turkey from/to Spain as door to door.

### THALES Aerospace Division SA

-TAS Brest sold 19ea AMASCOS System to Turkish MoD. 9ea was installed on CN235 aircraft of Turkish Navy and Coast Guard which are used actively. Others will be installed by Leonardo on ATR72 aircraft in TAI Facility, Ankara Turkey.

# LEONARDO Aerospace (a division of Finmecannica Group)

-Leonardo sold 8ea ATR72-600 Aircraft to Turkish MoD. The Army use 2ea for logistics transporttation since 2015. 6ea A/C will be modified and the AMASCOS system will be integrated aircrafts in TAI Facilities. We handle items from/to Topel Base, Turkey from/to ATR Facilities Paris and Leonardo Facilities, Napoli as door to door.

### AIRBUS Helicopter (Eurocopter)

Airbus Helicopter sold totaly 50ea AS532 Cougar Helicopters to Turkish MOD between 2000 / 2010.













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