



TO MEET CUSTOMERS
NEED WITH SUPERIOR
COMPETITIVENESS

超越对手满足客户需求

@ www.imton.cn

进口, 就找进贸通!

IMPORT, FIND IMTON!

我们认为最大公约数的客户需求是:客户投入最少的人力、花费最少的资金、在最短的时间内完成进口贸易

WE BELIEVE THE BIGGEST DEMAND OF OUR CUSTOMERS IS TO MAKE IMPORT TRADING WITH THE LEAST LABOR AND COST IN THE FASTEST WAY.





ABOUT US



BUSINESS INTRODUCTION



CUSTOMER CASES



PARTNERS



New services New business models

GUANGZHOU IMTON SUPPLY CHAIN CO.,LTD PIONEERS “FOCUSING ON IMPORTATION”, CREATING AN IMPORT LOGISTICS BRAND IN CHINA, AND DISTRIBUTING INTERNAL AND EXTERNAL RESOURCES BASED ON CUSTOMER’S DEMANDS.

WE HAVE BROKEN THE STEROTYPE OF THE INDUSTRY AND ORGANICALLY INTEGRATED THE VARIOUS FUNCTIONS ORIGINALLY PERFORMED BY MANAGEMENT CONSULTING, THIRD-PARTY LOGISTICS, FOREIGN TRADE IMPORT AND EXPORT COMPANIES, FUNDING PLATFORMS, INSPECTION AND DECLARATION, AND WAREHOUSE MANAGEMENT COMPANIES. OUR KNOWLEDGE AND RESOURCES ARE CENTRALIZED IN THE “DOOR-TO-DOOR IMPORT NATIONWIDE” SERVICE TO OPTIMIZE THE IMPORT LOGISTICS SUPPLY CHAIN PROGRAM.





Mission

To make
importation easier

Vision

To be the best choice for
import logistics demand side

Value

Strive for your
dream strive as a team

Philosophy

Exceed competitors to
meet customer needs

>> Why choose us

Worry-free

Driven by the mission of “to make importation easier”, every employee devotes themselves to serving customers and takes pride in creating value by satisfying customer needs. With 16 years of rich experience in import customs clearance, professionals and networking, we can clear various obstacles during import and provide services that allow importers to be worry-free.



Budget-saving

We allocate resources based on customer needs with a goal of surpassing all competitors. By pooling our outstanding resources such as human, material and financial resources in the import logistics supply chain, we can generate large flows and improve our negotiating power with shipping, airlines, fleets companies and pier operators. We make every effort to reduce the cost of import trade for you.



Time-saving

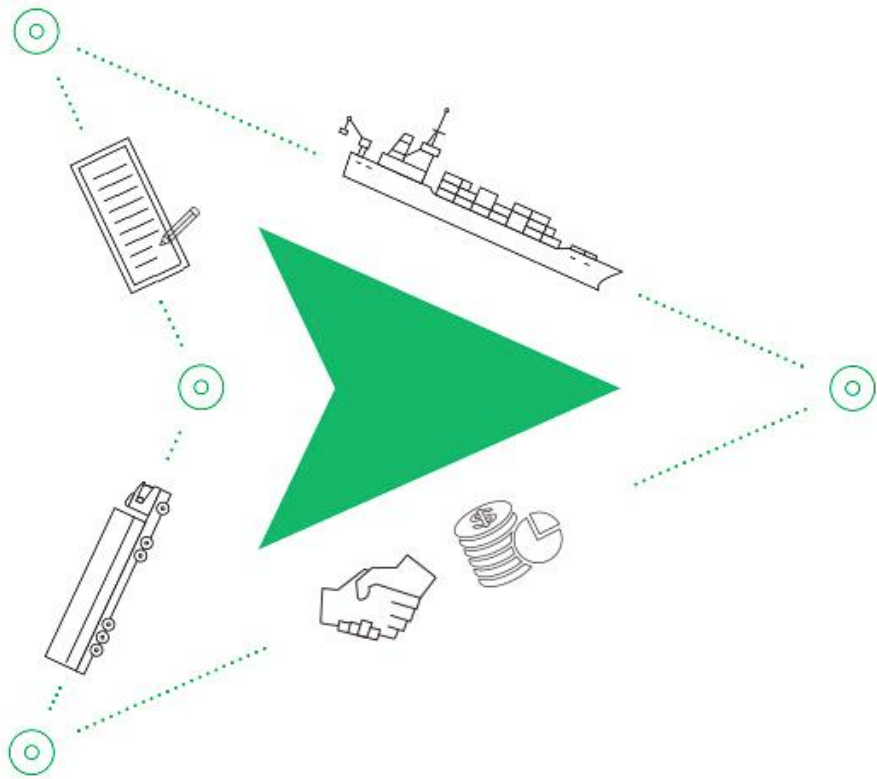
We are born to suit your needs. We have built business operation teams for trade services, customs declaration and inspection, international freight proxy, warehousing and distribution. With standardized and digital practice, every step is carried forward seamlessly and time loss is avoided during the handover.



Building a “highway” for import trade



>> Signing foreign trade contract and remittance on behalf of customer



Threshold free

Provide foreign trade contract signing and foreign exchange payment services for companies without relevant qualifications to lower the import trade threshold.



Low risk

Provide foreign trade contract signing and foreign exchange payment services for qualified companies who want to reduce import trade risks.



High efficiency

Experienced foreign trade talents and years of practices save clients a lot of time.



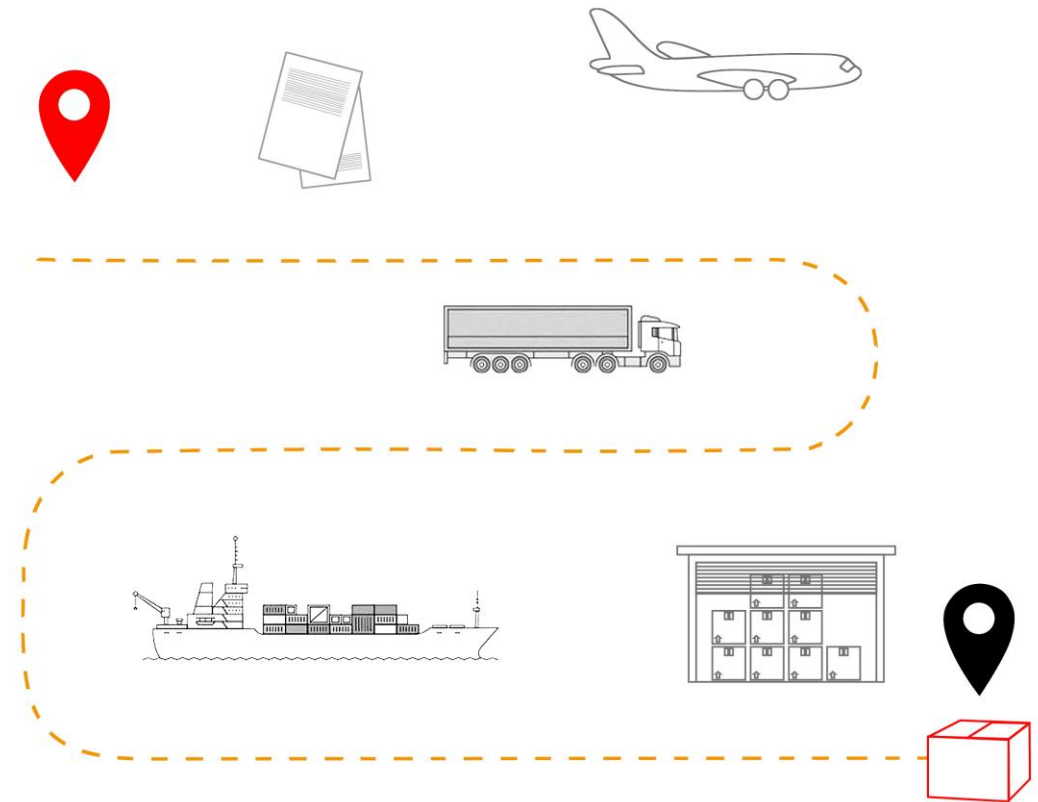
Great discount

Bank discounts available, lower exchange rates, cheaper handling fees, and faster collection.

>> Overseas pick-up and international transport

Trading all over the world
one-stop international transportation

- Seamless global door-to-door connection
- Professional team and faithful service
- The agency network covers more than 160 countries and regions around the world
- Rich transportation channels allow us to handle complex transportation requirements
- Member of World Cargo Alliance



>> Overseas pick-up and international transport



International shipping

As the booking agent of dozens of shipowners and the operator of large quantities of cargo every month, Imton has strong bargaining power and ensure abundant shipping space.



China–Europe railway transport

We have formed strategic partnerships with Zhengzhou–Europe, Chendu–Europe, Yu–Xin–Europe, Han–Europe Railway, etc., providing door–to–door one–stop service from all parts of Europe to China.



Overseas local logistics services

With our huge global agency network and well–selected overseas service providers, we ensure you a seamless process of handling your cargo in overseas locations and keep them safe.



International air transport

We have scheduled routes from Italy, Britain, France, Germany, Spain, Portugal, and the United States to China's major airport cities, covering most countries and regions in the world.



International express

We have signed agreements with many international express companies such as DHL, TNT, Fedex, UPS to safeguard a fast delivery for your express–suited goods.

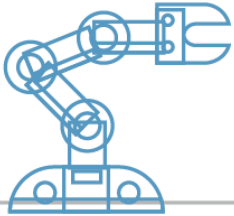


Overseas packaging

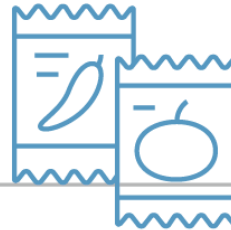
With years of experience, overseas packaging has become one of our flagship services. Experience proves ourselves to be professional and competent.

» Efficient customs clearance

Based on an integrated nationwide customs clearance practice, our customs clearance department has established a customs clearance operation team covering major ports across the country. It includes the form preparation center, customer service center and field center. With standardized and digitalized operations, every process is carried forward seamlessly, minimizing errors and reducing time loss.



New and used electromechanical equipment



Packaged food



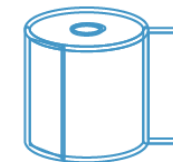
Chemical products/hazardous chemical substance



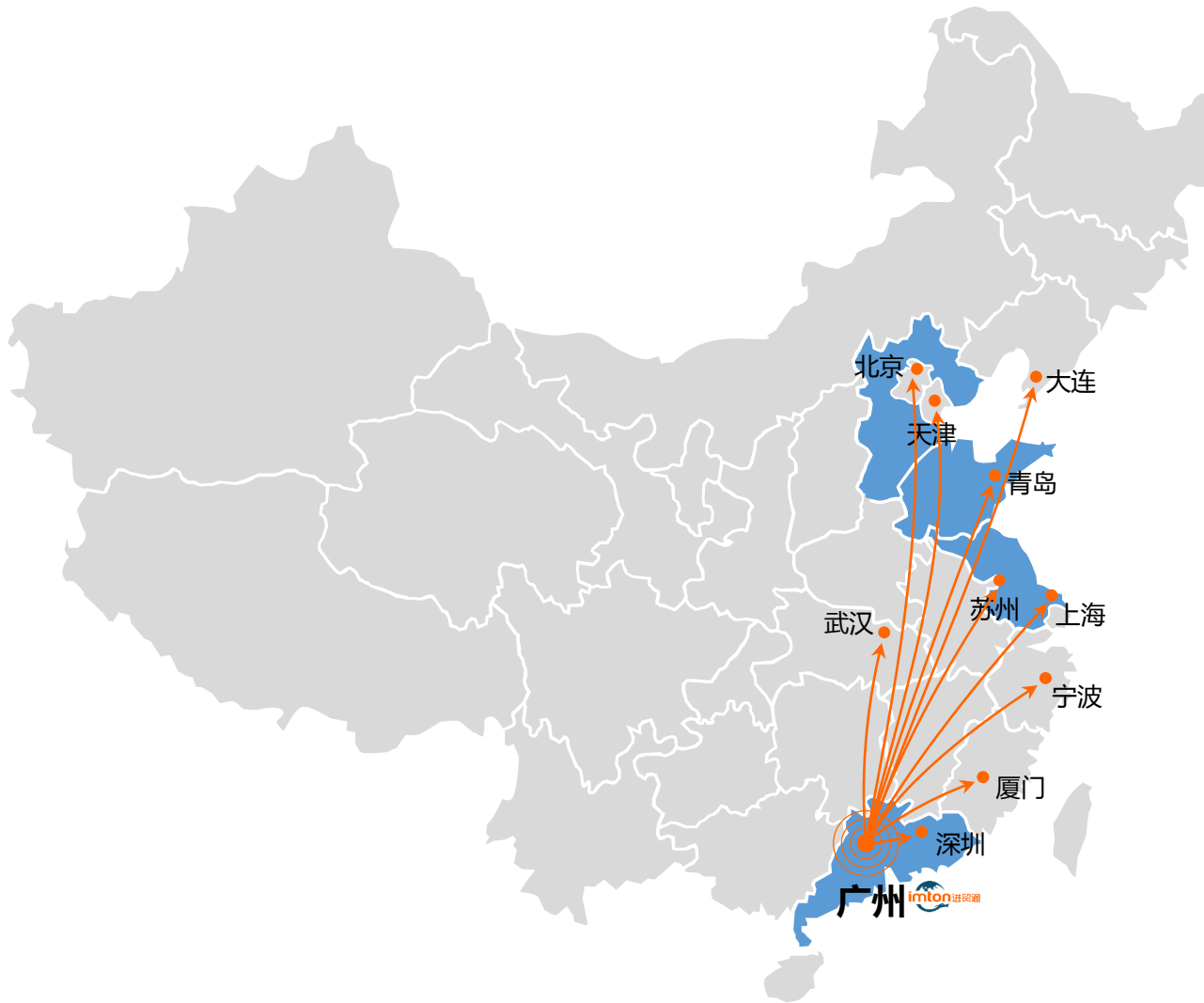
Cosmetics



Seafood, fruits, vegetables and meet



Daily commodity



National integration of customs clearance

- We make import plans tailored to your product properties and port customs policies, saving you time and worry.
- Our branch offices cover eight major ports across the country. We can handle customs clearance of goods nationwide at any one branch office.
- We excel in pre-declaration at major ports, offering you a fast express.

» Your trustable partner of import warehousing & distribution

Three major services: truck trailer, warehouse management, and domestic distribution

Through proprietary trading and resource integration, we offer different transportation modes and vehicles for different requirements. Using modern transportation scheduling system and GPS vehicles tracking throughout the route, we make professional distribution plans, reducing the cost of delivery.

Warehousing covers 8 major port cities to meet the requirements of different industries for warehousing. Our modern professional system can improve warehousing management, give fast response to customers, reduce warehousing costs and provide better service.





Milk powder imports

Client: A Guanzhou international trading company

Goods: Dutch milk powder

Services provided: Netherland–Huangpu one–stop services such as shipping, domestic port customs clearance, logistics and distribution

Documents needed: Test report, health certificate, certificate of origin, Chinese and English labels

Key points: At 0:00 on January 1, 2020, we applied for quotas first upon the customs duty–free policy for dairy products in 2020. After all the goods arrived at the port, the customs declaration were postponed to January 1, 2020. Due to the tight shipping capacity and warehousing before the New Year's Day holiday, we communicated with all parties to avoid increasing demurrage fees and delaying the delivery.



Time–saving and worry–free import of disposable disinfection gel

Client: A Guangzhou daily chemical trading company

Goods: Disinfecting gel (hazardous goods)

Services provided: Japan–Huangpu inbound customs clearance, domestic logistics and distribution

Documents needed: MSDS, label translation, packing list, invoice

Key points: we need to distinguish the difference between the product and the hand sanitizer. Huangpu Port has a relatively strict policy on hazardous products while the client urged to pay taxes on Friday and pick up on Saturday. By communicating with all parties, we completed customs clearance, commodity inspections, and port inspections smoothly and provide prompt delivery to solve the urgent needs of the client.





Used semiconductor equipment production line import

Client: A Shanghai semiconductor equipment company

Goods: Second-hand semiconductor equipment production line

Services provided: Japan-Xiamen, disassembly and packaging in Japan, shipping, customs clearance, domestic logistics and distribution

Documents needed : Chinese inspection certificate, Certificate of Non-Applicability, packing list, invoice, photos of the equipment and nameplates, technical parameter description

Key points: Due to the large amount, some Japan-exported equipment required Certificate of Non-Applicability issued by Japan. Some were sophisticated equipment that required professional disassembly and packing. During customs clearance, they were packed in wooden boxes so that it was difficult to inspect. After negotiating with the customs, they approved not to inspect at the port but at the destination. In the end, customs clearance and delivery had been completed within one week.



Whole-process import agent of Argentine beef to shanghai

Client: A Shanghai frozen food trading company

Goods: Argentine imported beef

Service provided: Argentine-Shanghai , shipping, arrival customs clearance, domestic logistics and distribution

Documents needed: Bill of lading, invoice, packing list, contract, certificate of origin, automatic import license, health certificate, inbound animal and plant quarantine permit and verification form, food consignee and consignor filing, manufacturer filing, labeling, etc.

Key points: we kept track of the flight information, prepared and reviewed the declaration materials, pre-recorded the declaration form and completed the declaration quickly upon the shipping bill arrival. We cooperated with the customs to clear the goods and issue the inspection and quarantine certificate, arranged delivery once they arrived at the port. All departments work together for smooth procedure.



— END

