# **COMPANY PROFILE**







# **Company Overview**

Elbaliz Holdings Ltd was established in 2008 as a limited company in Tanzania. Located in the commercial capital and port city of Dar es salaam which is a major hub for imports into Tanzania and neighbouring landlocked countries like Rwanda, Burundi, DR Congo, Malawi, Zambia and Uganda. Elbaliz has expanded over the years with a presence at all border points of Tanzania like Tunduma, Namanga, Mwanza, Rusumo, Kabanga and a branch office at Beira port in Mozambique. This expansion coupled with the large network overseas makes us a perfect choice in handling cargo from origin to destination.

We offer a broad portfolio of services including Air Freight Services, Railways Transportation Services, Roadways Cargo Services, Sea Cargo Services, air freight logistics, Customs Clearance Services, Port Handling Services, Warehousing Services, etc. Our expertise also includes providing a comprehensive and tailor-made solution to meet the relocation needs of corporate and residential clients.

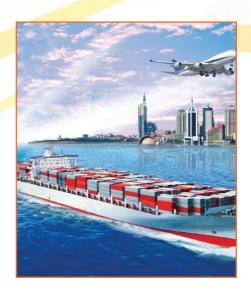
We have been known for delivering reliable cargo handling services. Our company is accredited for providing Air Freight services, Freight Logistics services, hassle-free services for clearance of both export

and import consignments at customs channels through Dar es salaam port, Julius Nyerere International Airport, Kilimanjaro International Airport, Tunduma/Nakonde border, Namanga border etc. Basing on the extensive logistics and communications network, our team can create cost-effective solutions tailored to meet your needs. We have developed a strong reputation for impeccable freight logistics services in Tanzania and the world, which is characterized by service, **OUR NUMBER ONE PRIORITY**.

Today, our presence is conspicuous in both the domestic as well as the overseas markets, with international network links in more than 50 global locations. This can be primarily credited to our "Well Planned Services", "Defined Mode of Operation", "Resourceful Network", "Talented Workforce", and "Business Ethics". The combination of global reach and local knowledge is a key competitive-edge for ELBALIZ HOLDINGS LTD.

## Mission

- To provide complete logistic solutions that are not only efficient but also reliable & affordable
- To gain confidence & trust of our valued clients by conducting business with complete honesty and integrity.



## **Services Offered**

As a leading logistic service provider, we hold expertise in offering transportation and relocation of any kind of cargo across Tanzania and outside our borders. Our well established global network as well as services of professionals provide us a strong & secure base for all the logistical needs of our clients. All our consignments are covered by insurance therefore assuring complete safety of goods.

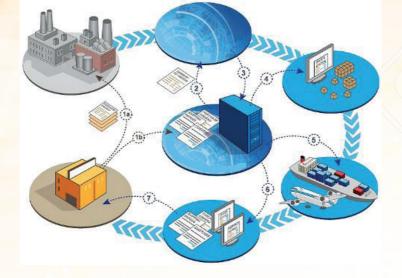
The broad portfolio of services include the following:

#### Customs clearance



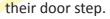
We undertake all customs formalities for imports, transit shipments and export goods in the port of Dar Es salaam and all border points in Tanzania, at the port of Dar es salaam we intervene on your behalf for customs clearance and other importation formalities in various authorities like Government

chemists, Tanzania Bureau of Standards, Tanzania Food and Drugs Authority to ensure your cargo is cleared under all formalities set by the government. At border points like Tunduma, Namanga, Horohoro we also intervene to ensure our clients cargo is evacuated within the shortest time possible.



## 2. International freight forwarding

We have a global presence in over 50 countries through our professional logistics networks, this means we are able to offer logistics services from origin overseas to customer's door at destination. Our partners and members are all vetted agents who are committed to the business, through collaboration and team work, we are able to offer a seamless service to customers with comfort because they don't need to worry, after booking our client's rest easy until cargo is delivered at





## 3. Special cargo services

We have been in the business for more than 7 years now, the experience garnered over the years has given us an edge over competititon, knowledge and skills gained has taught us best ways to handle special cargo, be it oversized

project cargo, special equipment, fragile or dangerous goods, we can do it for you. We know due processes to follow, equipment to use when handling such and our rates are pocket friendly to ensure your cargo reaches destination without you breaking the bank.



## 4. Airfreight services

We offer quick and efficient airfreight clearance service, whether you have an urgent export by air or an import we guarantee to finalize documentation and onforwarding within 2 business days. We are able to achieve this through expertise and experience. Our strong rapport with stakeholders in the airfreight industry is an advantage too, we are supporters of great airlines like Oman Air, Etihad Airways, Emirates, Qatar Air and Rwandair, this enables us to get express services for those very urgent shipments.



## 5. Logistic Supply Chain Solutions

Effective *supply chain* management means delivering seamless and integrated *solutions* that bring tangible results to cost-efficiency, customer satisfaction and bottom-line results. ... Building on our global expertise, we offer tailor-made *supply chain solutions* to meet the unique requirements of each and every customer.

## 6. Projects Logistics.

We deal with all types of project cargo, containerized shipments, loose cargo (breakbulk), out of gauge shipments etc....We have the zeal and drive to work even under the most tight schedules to ensure we beat deadlines and deliver the cargo just in time for the project. Examples we have handled are Rwanda Power project where we delivered over 200 TEUS, 4 oversize and overweight transformers, backhoe loaders and excavators.

## 7. Exhibition Clearance Service

We assist our clients attending exhibitions and seminars abroad, we customs clear for export and



arrange shipping of their goods ,liaise with our teams abroad to receive and clear the cargo on temporary importation then store it until our exhibitors arrive. We also ensure the goods are returned back into the country stress free for the exhibitors.

## 8. Packing and Removal Services

We have experienced and professional packers with a unique way of packing and crating your cargo. You can be assured of the safety of your goods even for the most fragile and delicate items. Diplomats and individuals relocating can have a peace of mind with us.





#### **VALUE ADDED SERVICES.**

- Insurance
- Warehousing
- Packaging
- Palletization Service
- Consultation on Import Export
- Pre financing on all clearance and logistics service.

#### Quality

Our operational excellence provides the foundation for the integrated logistics solutions that we offer to our customers. The team of skilled professionals constantly monitor operational performance by maintaining a PDCA (Plan / Do / Check / Action) cycle for continuous improvements. We focus on the development of highly advanced logistics technology and the global training of personnel. By providing in-depth analyses of the transportation environment and of various other technical services, our mission is to add critical value to our logistics solutions.

Our strong competitiveness relies on our proven track record of high quality operations, a tradition maintained throughout our growing global network.

#### **Achievements**

We have consistently demonstrated a commendable approach of working with customers to offer best logistics solutions tailored to meet their individual needs. Our working methodology has enabled us to create a benchmark in the industry. Some of our notable achievements are listed below:

- Delivering efficient cargo services through its associate offices located over 50 countries across the world.
- Successfully handled festivals and exhibitions in the Tanzania and UAF in 2016.
- Evolved with a highly effective European and Global Networks for providing door-to-door services along with overseas partners linked Electronic Data Interchange (EDI).
- Developed Flexible Multi-Modal Capacity to combine Full Container Load (FCL) / Less than Container Load (LCL) Deep Sea Services with its Air Cargo and Land Network across the globe.
- Stock control, warehousing and distribution programs along with a range of Track and Trace systems for importing as well as exporting.

## Clientele

Our consistency in offering superior service standards at competitive costs has earned us a long list of eminent clients across the globe. Delivering standard and customized logistic solutions to multinationals, corporate houses and Government organizations, our transparent business policies has also helped us in upholding the reputation we carry today.

Meticulously attending to the goods transportation needs of a number of industries and sectors across the world, today we boast of a huge list of clients which stand as a testimony of our ability to achieve customer satisfaction. We have been successfully providing logistics services to the clients from diverse segments such as:



- Multinational Companies
- Corporate Houses
- Software Companies
- Government Organizations
- Leading National and International Banks
- Large/ Small Scale Industries
- Refineries
- Power Stations
- Hotels
- Construction Companies
- Aeronautical Industries
- Electrical/ Electro-mechanical Industrie and Exhibitors for Trade Fairs

## Infrastructure

Our headquarter at Dar es salaam and our presence at all border points within Tanzania are well equipped with modern gadgets to handle transportation needs of our customers. The latest tracking facilities enable us to provide exact status of the consignment on the move. Moreover, our experienced team can quickly assess a critical situation, identify transportation alternatives and implement a delivery solution that meets your time and cost requirements.

Following strict safety standards & superior quality control, we also take pride in our professionalism and speedy execution of assignments. Further, our dynamic style of working and association formed with leading freight forwarding companies of the world helps us to extend our reach to every corner of the globe.



## Why Us

We offer a convenient menu of standard freight management services, including Air, Sea, Road and Sea/Air to balance urgency and cost-effectiveness for your day-to-day shipments. Some of the factors that have helped us to be the preferred logistics solution provider are:

- Tailor-made logistics/ outsourcing packages & computerized systems for handling the specific needs of our customers
- Well-knit global network with presence across 50 countries, we are members of World freight network UK and World Greater China Logistics Networks Singapore.



- Capability to handle export and import of full loads or consolidations, (including temperature-controlled containers for commodities like pharmaceuticals & perishable items)
- European & global network of door to door services with main overseas partners



- Nationwide branch coverage throughout Tanzania with purpose built, customs controlled freight terminals
- Flexible multi-modal capability combining FCL/LCL sea services,
  Air Cargo and overland network
- Convenient routing and transport to neighbouring landlocked countries like Zambia, Malawi, DRC, Burundi, Rwanda and Uganda.
- Stock control and warehousing/distribution programs as well as track and trace systems for meeting the import as well as export related needs
- Experience of handling logistic requirements for festivals and exhibitions in Tanzania and neighbouring countries like Rwanda and Uganda.







The company has grown rapidly since inception and, in addition to clearing vehicles & other general cargo in Tanzania; we also service the neighboring countries surrounding Tanzania, by providing much needed service to clients wanting to import their own second hand vehicles (or privately purchased vehicles from abroad) into their countries.

We offer a self drive service where our trained drivers drive customer's cars from the port of Dar es salaam upto clients premise in either Burundi,Rwanda,Uganda,Zambia,Malawi or DR Congo. We also provide a service of loading the cars on car carriers or flat bed trucks for customers who prefer to not drive their vehicles from Dar es salaam port.

Our car delivery service is fully covered with comprehensive insurance cover,incase of an accident our customers are fully compensated.



# **Contact Us**

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